**Department of General Services, Procurement Division** 

Statewide Contract 1-24-70-19-30

**Attachment A - Contract Pricing** 

Effective Date: October 1, 2024

**Contractor: SLED IT Solutions, Inc.** 

**OEM MSRP URL:** 

https://prpub.cloudapps.cisco.com/lpc/currentPL.faces?flow=n

extgenCatalog&dtid=osscdc000283

| extgenCatalog&dtid=osscdcuuu283 |                                      |                      |  |
|---------------------------------|--------------------------------------|----------------------|--|
| GROUP: CONVERGED SYSTEMS        |                                      |                      |  |
| Sub-Category                    | Segment ID<br>(Contract Line Item #) | Discount-Off<br>MSRP |  |
| Core:                           | 1C                                   | 41%                  |  |
| Compute:                        | 2C                                   | 61%                  |  |
| Market:                         | 3C                                   | 20%                  |  |
| Net:                            | 4C                                   | 0%                   |  |
| Installation Services:          | 5C                                   | 10%                  |  |
| Professional Services:          | 6C                                   | 10%                  |  |
| Initial Warranty/Support:       | 7C                                   | 21%                  |  |
| Renewal Warranty/Support:       | 8C                                   | 15%                  |  |
| GROUP:                          | NETWORKING                           |                      |  |
| Category - Switches             |                                      |                      |  |
| Sub-Category                    | Segment ID (Contract Line Item #)    | Discount-Off<br>MSRP |  |
| Core:                           | 21C                                  | 41%                  |  |
| Compute:                        | 22C                                  | 61%                  |  |
| Market:                         | 23C                                  | 20%                  |  |
| Net:                            | 24C                                  | 0%                   |  |
| Installation Services:          | 25C                                  | 10%                  |  |
| Professional Services:          | 26C                                  | 10%                  |  |
| Initial Warranty/Support:       | 27C                                  | 21%                  |  |
| Renewal Warranty/Support:       | 28C                                  | 15%                  |  |
| Category - Routers              |                                      |                      |  |
| Sub-Category                    | Segment ID<br>(Contract Line Item #) | Discount-Off<br>MSRP |  |
| Core:                           | 31C                                  | 41%                  |  |
| Compute:                        | 32C                                  | 61%                  |  |
| Market:                         | 33C                                  | 20%                  |  |
| Net:                            | 34C                                  | 0%                   |  |
| Installation Services:          | 35C                                  | 10%                  |  |
| Professional Services:          | 36C                                  | 10%                  |  |
| Initial Warranty/Support:       | 37C                                  | 21%                  |  |
| Renewal Warranty/Support:       | 38C                                  | 15%                  |  |

| Category - Security       |                                      |                      |  |
|---------------------------|--------------------------------------|----------------------|--|
| Sub-Category              | Segment ID<br>(Contract Line Item #) | Discount-Off<br>MSRP |  |
| Core:                     | 41C                                  | 41%                  |  |
| Compute:                  | 43C                                  | 61%                  |  |
| Market:                   | 43C                                  | 20%                  |  |
| Net:                      | 44C                                  | 0%                   |  |
| Installation Services:    | 45C                                  | 10%                  |  |
| Professional Services:    | 46C                                  | 10%                  |  |
| Initial Warranty/Support: | 47C                                  | 21%                  |  |
| Renewal Warranty/Support: | 48C                                  | 15%                  |  |

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